



COMMISSIONERS COURT
COMMUNICATION

REFERENCE NUMBER

PAGE 1 OF

166

DATE: 06/23/2020

SUBJECT: **BID NO. 2020-137 - ANNUAL CONTRACT FOR COMPUTER ACCESSORIES, PERIPHERALS, AND OTHER MISCELLANEOUS HARDWARE - COUNTYWIDE - VARIOUS VENDORS - PER DISCOUNT OFF MSRP**

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court award Bid No. 2020-137, Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware, Countywide, to the following vendors at the per discount off MSRP:

Primary

- Section 1 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 2 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 3 Beepsmart Communications, Inc., d/b/a Smart Group Systems
- Section 4 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 5 Beepsmart Communications, Inc., d/b/a Smart Group Systems
- Section 6 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 7 The Tree House, Inc.
- Section 8 The Tree House, Inc.
- Section 9 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 10 Beepsmart Communications, Inc., d/b/a Smart Group Systems
- Section 11 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 12 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 13 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 14 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 15 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 16 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 17 Beepsmart Communications, Inc., d/b/a Smart Group Systems
- Section 18 Beepsmart Communications, Inc., d/b/a Smart Group Systems
- Section 19 Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
- Section 20 Beepsmart Communications, Inc., d/b/a Smart Group Systems
- Section 21 Beepsmart Communications, Inc., d/b/a Smart Group Systems

SUBMITTED BY: Purchasing

PREPARED BY: Gwen Peterson, C.P.M.,A.P.P.

APPROVED BY:



COMMISSIONERS COURT COMMUNICATION

REFERENCE NUMBER: _____ DATE: 06/23/2020 PAGE 2 OF 166

Section 22 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 23 Dahill Office Technology Corporation d/b/a Xerox Business Solutions
Section 24 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 25 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 26 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 27 Synergy Telcom, Inc.
Section 28 Netsync Network Solutions, Inc.
Section 29 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 30 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 31 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 32 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 33 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 34 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 35 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 36 The Tree House, Inc.
Section 37 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 38 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest

Secondary

Section 1 The Tree House, Inc.
Section 2 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 3 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 4 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 5 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 6 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 7 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 8 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 9 CDW Government, LLC
Section 10 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 11 Netsync Network Solutions, Inc.
Section 12 Netsync Network Solutions, Inc.
Section 13 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 14 Netsync Network Solutions, Inc.
Section 15 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 16 Netsync Network Solutions, Inc.
Section 17 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 18 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 19 Beepsmart Communications, Inc. d/b/a Smart Group Systems
Section 20 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 21 Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest
Section 22 Archive Supplies, Inc.



COMMISSIONERS COURT COMMUNICATION

REFERENCE NUMBER: _____ DATE: 06/23/2020 PAGE 3 OF 166

Section 23	Beepsmart Communications, Inc., d/b/a Smart Group Systems
Section 24	Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
Section 25	ImageNet Consulting, LLC
Section 26	CDW Government, LLC
Section 27	The Tree House, Inc.
Section 28	Beepsmart Communications, Inc., d/b/a Smart Group Systems
Section 29	Netsync Network Solutions, Inc.
Section 30	Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
Section 31	Beepsmart Communications, Inc., d/b/a Smart Group Systems
Section 32	The Tree House, Inc.
Section 33	Southern Computer Warehouse, Inc.
Section 34	Beepsmart Communications, Inc., d/b/a Smart Group Systems
Section 35	Dahill Office Technology Corporation, d/b/a Xerox Business Solutions Southwest
Section 36	Southern Computer Warehouse, Inc.
Section 37	Southern Computer Warehouse, Inc.
Section 38	Netsync Network Solutions, Inc.

BACKGROUND:

Notice of the County's intent to bid was advertised in local newspapers, as required by State statute, and posted on the Internet, the Arlington Black Chamber of Commerce, the Fort Worth Hispanic Chamber of Commerce, the Fort Worth Metropolitan Black Chamber of Commerce, and the Tarrant County Asian American Chamber of Commerce. One thousand one hundred thirty (1,130) vendors were contacted and requested to participate in this bid process. All documents pertaining to this bid were posted on the Tarrant County website and were downloaded by interested bidders. Sixteen (16) bids were received.

Bids were evaluated by Purchasing representatives. Award recommendations are the low bids meeting specifications.

SHI Government Solutions, Inc. withdrew their bid. Lofton Innovation was deemed non-responsive for failure to enter a percentage discount off MSRP for the sections they bid, as required. Netsync Network Solutions, Inc. failed to meet specifications for Sections 5 and 9 for stating that heavy weight or oversized items in these sections did not include shipping charges, when the bid stated all orders must be shipped F.O.B. destination. Southern Computer Warehouse, Inc. failed to meet specifications for Sections 5, 17, and 25 for failure to bid all items in the section as required.

Tie bids were received for Sections 1, 2, 3, 4, 11, 16, 17, 19, 22, 27, 28, 30, 32 and 35. The original three-way tie bid (prior to SHI Government Solutions, Inc. withdrawing) for Section 1 was determined by random draw of vendor names. The remaining tie bids was determined in accordance with Commissioners Court Order #60616, Procedure for Awarding Tie Bids.



COMMISSIONERS COURT COMMUNICATION

REFERENCE NUMBER: _____ DATE: 06/23/2020 PAGE 4 OF 166

The term of the contract is twelve (12) months, effective June 23, 2020 with two (2) options for renewal periods of twelve (12) months each.

Therefore, it is the recommendation of Purchasing that Bid No. 2020-137, Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware, be awarded to the vendors listed above at the discount off MSRP.

FISCAL IMPACT:

Expenses are estimated to be approximately \$856,000.00. Orders are placed on an as-needed basis.