



COMMISSIONERS COURT
COMMUNICATION

REFERENCE NUMBER

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DATE: 05/08/2018

SUBJECT: **RFP NO. 2018-032 ANNUAL CONTRACT FOR DIGITAL IN-CAR VIDEO SYSTEM – SHERIFF’S DEPARTMENT - WATCHGUARD, INC. - PER CONTRACT TERMS**

COMMISSIONERS COURT ACTION REQUESTED:

It is requested that the Commissioners Court award RFP No. 2018-032 Annual Contract for Digital In-Car Video System, for the Sheriff’s Department, to WatchGuard, Inc., and approve contract.

BACKGROUND:

Notice of the County’s intent to bid was advertised in local newspapers, as required by State statute, posted on the Internet, the Arlington Black Chamber of Commerce, the Fort Worth Hispanic Chamber of Commerce, the Fort Worth Metropolitan Black Chamber of Commerce, and the Tarrant County Asian American Chamber of Commerce. One hundred fifty-three (153) firms were contacted and requested to participate in the proposal process. All documents pertaining to this proposal were posted on the Tarrant County website and were downloaded by interested parties. A pre-proposal conference held on November 8, 2017 was attended by seven (7) firms as well as representatives from Information Technology, Sheriff’s Department, and Purchasing. Seven (7) proposals were received.

Proposals were evaluated by representatives from Information Technology, Sheriff’s Department, and Purchasing. Evaluations were based upon the criteria and processes set forth in the RFP specifications. DataSource Mobility was deemed non-responsive for failure to complete the Price Forms as required. Digital Ally, Inc. was deemed non-responsive for failure to complete and submit the Price Forms as required.

The two (2) top scoring firms from the initial evaluation, Axon Enterprise, Inc. and WatchGuard, Inc., were invited to present an oral presentation and product demonstration for the evaluation committee on February 1, 2018 and February 2, 2018. The evaluation committee then re-scored both firms based upon the criteria and processes set forth in the RFP specifications. The top scoring firm after the second round of evaluations was WatchGuard, Inc. Therefore, the evaluation committee began contract negotiations with WatchGuard, Inc. and negotiated the best price with the desired system features. The final proposal received from WatchGuard, Inc. meets all specifications and is acceptable to the Sheriff’s Department.

The term of the contract is twelve (12) months, with options to renew for two (2) additional twelve (12) month periods.

SUBMITTED BY:	Purchasing	PREPARED BY:	Gwen Peterson, C.P.M., A.P.P.
		APPROVED BY:	



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Therefore, it is the joint recommendation of the Sheriff's Department and Purchasing that the Commissioners Court award of RFP No. 2018-032 Annual Contract for Digital In-Car Video System, to WatchGuard, Inc.

The contract is attached for approval and signature. The Criminal District Attorney's Department reviewed this contract as to form.

FISCAL IMPACT:

Funding for FY 2018 in the amount of \$362,416.90 is available in the following accounts:

\$332,416.90 - 540000 / 45100-2018 / 2110310000

\$ 30,000.00 - 540000 / S9500-2018 / 2110720000

Funding in the amount of \$32,135.00 will be requested in FY 2019

Funding in the amount of \$37,835.00 will be requested in FY 2020