



COMMISSIONERS COURT
COMMUNICATION

REFERENCE NUMBER

PAGE 1 OF

366

DATE: 12/04/2018

SUBJECT: **RFP NO. 2018-103 - ANNUAL CONTRACT FOR UNIFIED COMMUNICATIONS AS A SERVICE - INFORMATION TECHNOLOGY - GENERAL DATATECH - PER CONTRACT TERMS**

COMMISSIONERS COURT ACTION REQUESTED:

It is requested that the Commissioners Court award RFP No. 2018-103, Annual Contract for Unified Communications as a Service, for Information Technology, to General Datatech, at the per contract terms and approve contract.

BACKGROUND:

Notice of the County's intent to bid was advertised in local newspapers, as required by State statute, posted on the Internet, the Arlington Black Chamber of Commerce, the Fort Worth Hispanic Chamber of Commerce, the Fort Worth Metropolitan Black Chamber of Commerce, and the Tarrant County Asian American Chamber of Commerce. One thousand six hundred forty-nine (1,649) firms were contacted and requested to participate in the proposal process. All documents pertaining to this proposal were posted on the Tarrant County website and were downloaded by interested parties. A mandatory pre-proposal conference held on May 22, 2018 was attended by fifty (50) firms as well as representatives from Information Technology and Purchasing. Fourteen (14) proposals and three (3) no-responses were received.

Proposals were evaluated by representatives from Information Technology and Purchasing. Evaluations were based upon the criteria and processes set forth in the RFP specifications. The following firms were deemed non-responsive:

AT&T Corp. for failure to include Price Per Month for all Required Services and Features on the Bundle Requirements and Price Form.

CenturyLink Communications, LLC for failure to include Price Per Month for all Required Services and Features on the Bundle Requirements and Price Form.

Connections Wizards for failure to include Price Per Month for all Required Services and Features on the Bundle Requirements and Price Form, for failure to support interoperability / coexistence with existing Plexar and Cisco VoIP solutions for the transition period, and failure to use open APIs (application program interface).

Hi-Tech Bangla Information Systems, Inc. for failure to provide contact information for references as required.

SUBMITTED BY:	Purchasing	PREPARED BY:	Gwen Peterson, C.P.M., A.P.P.
		APPROVED BY:	



COMMISSIONERS COURT COMMUNICATION

REFERENCE NUMBER: _____ DATE: 12/04/2018 PAGE 2 OF 366

Jive Communications, Inc. for failure to include Professional Services and Optional Price Forms as required.

Line Systems Inc., a Division of TeleSystem (LSI/Telesys), for failure to include Price Per Month for Additional Charges on the UCaaS Call Control Price Form and for altering the number of video and web conferencing licenses required on the Price Forms.

Ring Central for failure to include all Required Services and Features on the Bundle Requirements and Price Form.

Ring Central/Intellys Corporation for failure to include all Required Services and Features on the Bundle Requirements and Price Form.

Verizon Business Network Services, Inc., on behalf of MCI Communications Services, Inc. doing business as Verizon Business Services, for failure to provide references as required.

The two (2) top scoring firms from the initial evaluation, General Datatech and NWN Corporation, were invited to present an oral presentation and demonstration to the evaluation committee on August 15 and 16, 2018. The evaluation committee then re-scored both firms based upon the criteria and processes set forth in the RFP specifications. Purchasing then requested a Best and Final Offer from the top scoring firm (General Datatech). The Best and Final Offer added some clarifications, but did not result in better pricing or change the score for General Datatech. The evaluation committee then successfully negotiated a contract with General Datatech.

The term of the contract is sixty (60) months, effective December 4, 2018.

Therefore, it is the joint recommendation of Information Technology and Purchasing that the Commissioners Court award RFP No. 2018-103, Annual Contract for Unified Communications as a Service, to General Datatech at the contract terms.

The contract is attached for approval and signature. The Criminal District Attorney's Office reviewed this contract as to form.

FISCAL IMPACT:

Funding in the amount of \$906,137.00 for FY2019 for the first three (3) implementation phases and for the Monthly Recurring Charges is available in the following accounts:

\$655,548.00 - 540000/45100-2019/1810201000; and
\$250,589.00 - 531071/10000-2019/1810201000.

Funding in the amount of \$1,050,683.20 will be requested for FY2020 for the remaining two (2) implementation phases and for the Monthly Recurring Charges for all phases.

Funding for the remaining term of the contract for the Monthly Recurring Charges will be requested in those budget years.

Please Note: Due to the volume, copies of the entire packet are not being reproduced for distribution. However, the information may be viewed online in the Court's agenda on the Tarrant County Website or in the Commissioners Court records within the County Clerk's Office.