



COMMISSIONERS COURT  
COMMUNICATION

REFERENCE NUMBER

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10

DATE: 05/26/2015

SUBJECT: **RFP NO. 2015-043 – ANNUAL CONTRACT FOR NETWORK EQUIPMENT AND IMPLEMENTATION SERVICES – INFORMATION TECHNOLOGY – VARIOUS VENDORS – PER HIGH SCORE BY CATEGORY**

**COMMISSIONERS COURT ACTION REQUESTED:**

It is requested that the Commissioners Court award RFP No. 2015-043, Annual Contract for Network Equipment and Implementation Services, for Information Technology, to the following vendors per high score by category:

- Category 1                      Netsync Network Solutions
- Category 2                      CDW Government, LLC

**BACKGROUND:**

Notice of the County’s intent to bid was advertised in local newspapers, as required by State statute, and posted on the Internet, the Fort Worth Hispanic Chamber of Commerce, the Fort Worth Metropolitan Black Chamber of Commerce, and the Tarrant County Asian American Chamber of Commerce. One thousand, one hundred seventy-one (1,171) firms were contacted and requested to participate in this proposal process. All documents pertaining to this RFP were posted on the Tarrant County website and were downloaded by interested parties. A mandatory pre-proposal conference held on January 7, 2015, was attended by thirty-one (31) firms as well as representatives from Information Technology and Purchasing. Nine (9) proposals and one (1) no-bid were received.

The proposals received from AT&T, GovConnection, Inc. and SKC Communications Products, LLC were deemed non-responsive for failure to submit a signed Addendum. General Datatech, l.p. withdrew their proposal for Category 1 after a pricing error was discovered.

An evaluation committee composed of representatives from Community Supervision and Corrections Department, Information Technology and Purchasing evaluated and scored the remaining proposals based upon criteria and processes set forth in the RFP specifications. The three (3) top scoring firms were invited to provide an oral presentation to the committee on April 9, 2015. The committee re-scored those firms based on the criteria and processes set forth in the RFP specifications. The scores were still very close, so those three (3) firms were invited to prepare a Best and Final Offer. Pricing was re-scored after the Best and Final Offer. Netsync Network Solutions received the highest total score for Category 1 and CDW Government, LLC received the highest total score for Category 2. Both vendors’ proposals are acceptable to Information Technology.

SUBMITTED BY:	Purchasing	PREPARED BY:	Gwen Peterson, C.P.M., A.P.P.
		APPROVED BY:	



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The term of the contract is forty-eight (48) months effective May 26, 2015 with two (2) options for renewal periods of twelve (12) months each.

Therefore, it is the joint recommendation of Information Technology and Purchasing that the Commissioners Court award RFP No. 2015-043, Annual Contract for Network Equipment and Implementation Services, to Netsync Network Solutions for Category 1 and CDW Government, LLC for Category 2. It is anticipated that there will be a Statement of Work/Contract from both vendors that will be brought to Court for approval at a later date.

### **FISCAL IMPACT:**

Equipment will be purchased on an as-needed basis. The initial FY 2015 purchase is estimated at approximately \$772,000.00 for Category 1 and \$604,000.00 for Category 2. The RFP included Optional Managed Wireless Services for Category 2, which CDW Government, LLC priced as follows:

Year 1	\$100,000.00
Year 2	\$103,000.00
Year 3	\$106,090.00
Year 4	\$109,927.00
Year 5	\$112,550.00
Year 6	\$115,927.00

These optional services may be used on an as-needed basis and will be reviewed annually.